



From *start-ups* to *scalability*, we have
been keeping it relevant *since 2002*.

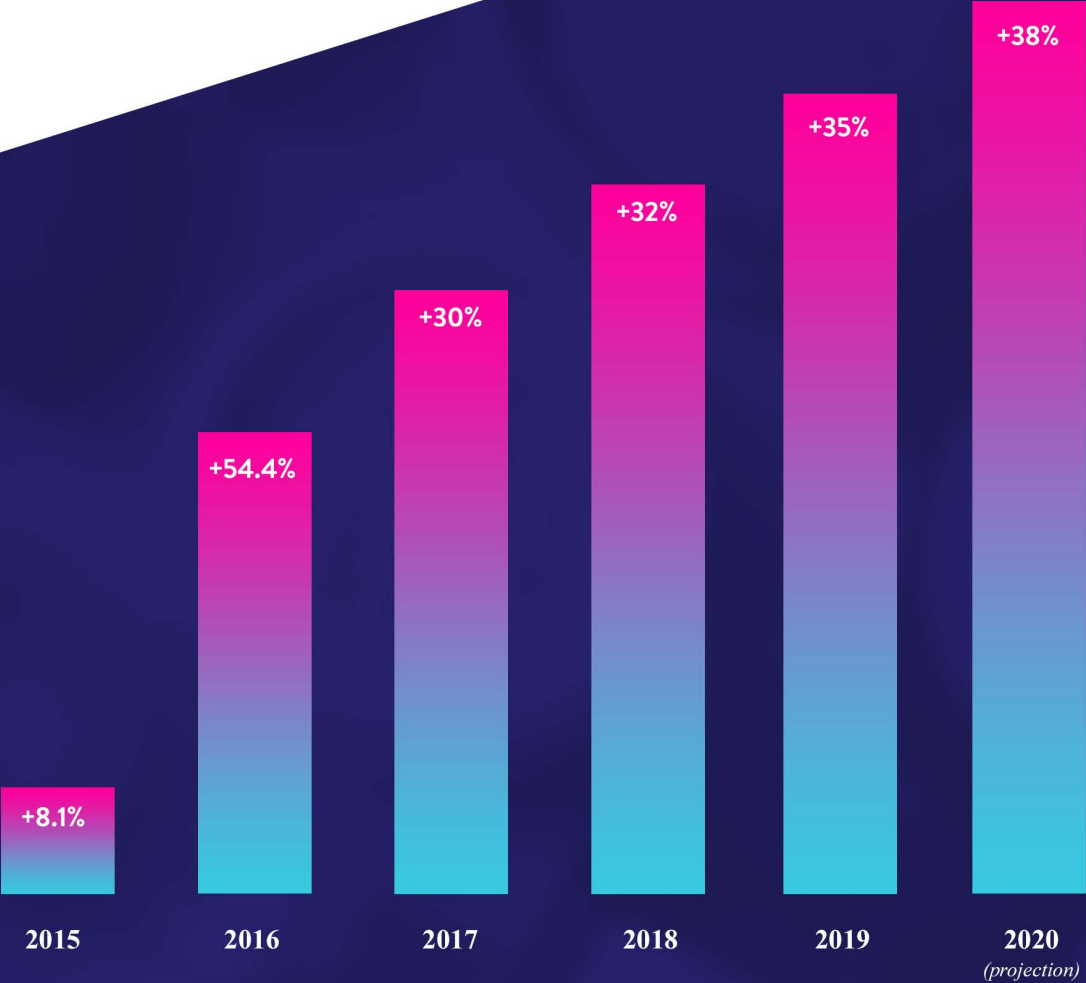
OUR FORMULA FOR SUCCESS!

- ◇ 3rd Party Order Fulfillment, Kitting/Assembly, Warehousing Partner and Reputable Industry Leader
- ◇ 100% Beauty Specialized
- ◇ 100% Woman Owned
- ◇ Pioneer for Omni-Channel Beauty Distribution
- ◇ Industry Innovator with Direct to Consumer (D2C) Orders and Unique Customer Experiences
- ◇ Administrative/Client Support Services
- ◇ Experienced, Dedicated and Beauty Focused Client Support, Warehouse and Administrative Services Teams
- ◇ Successful Outcome Obsessed

IT'S ALL ABOUT RELATIONSHIPS!

- ◇ 38+ Year Order Fulfillment/Warehousing Expertise
- ◇ 20+ Year Exclusive Focus on Beauty
- ◇ 10+ Year Average Client Retention
- ◇ 8+ Year Average Employ
- ◇ 99.9 % Overall Order Accuracy Rate
- ◇ 99.8% Average Retailer Scorecards
- ◇ Inventory Variances Consistently Less than 1/10 of One Percent over Millions of Units
- ◇ Amazing Professional Network of Many Trusted Resources for Brand Growth & Support

GROWTH, GROWTH, GROWTH!



Average Growth 25%

***OMNI CHANNEL
ORDER FULFILLMENT
BEFORE IT WAS A THING!***

- ◇ Direct to Consumer (D2C) Orders & V-Commerce - Each with their own Unique Customer Experience to Share
- ◇ Retail, E-Tail, Specialty, Wholesale, U.S. and International Orders
- ◇ Product Launch Specialists
- ◇ Influencer and Blogger Marketing Programs
- ◇ Specialty
- ◇ Social Media & Media Related Orders
- ◇ Home Shopping: On Air, TSV, .Com Preps
- ◇ Flash Sales

*WE ARE ALL THINGS
EXTRA!*

- ◇ Kitting
- ◇ Sets – Holiday, Gift Packs, Promos
- ◇ Monthly Subscription Boxes
- ◇ Product Assembly
- ◇ Finished Good Product Packaging and Retail Cartoning
- ◇ Influencer, Blogger and Vlogger Boxes and Programs
- ◇ Product Manipulation/Piece Work
- ◇ Retail Price Ticketing and/or Polybagging
- ◇ Special Handling

OMNI CHANNEL
PARTNERS
INCLUDE:

amazon

credo
BEAUTY

ANTHROPOLOGIE

BARNEYS
NEW YORK

BEAUTY
BRANDS

b-glowing
make beauty

bliss®

bluemercury®
MAKEUP • SKINCARE • SPA

zulily

bloomingdales

buybuy
BABY

CANYON RANCH.

cult
BEAUTY

CVS
pharmacy

DESTINATION
MATERNITY

DERMSTORE

Disney

TSC THE
SHOPPING
CHANNEL™

THE
Vermont
COUNTRY STORE

J.CREW

Follain

LIFETIME
FITNESS

URBAN OUTFITTERS

HSN

MANDARIN ORIENTAL
THE HOTEL GROUP

NORDSTROM

NutriPur

THE WOODHOUSE
day spa®

LOTUS LIGHT™
NATURAL SKIN CARE

NET-A-PORTER

the
detox
market

TARGET

SPACE NK
APOTHECARY LONDON

REVOLVE

asos

Neiman Marcus

CA7 BEAUTY

THE RITZ-CARLTON®

SEPHORA

unfi
DRIVEN BY NATURE

ULTA
BEAUTY

fabfitfun

QVC

select
NUTRITION

Walgreens

GNC
LIVE WELL

TECHNOLOGICAL COMPONENTS

- ◇ **Warehouse Management System** – real time RF scanning & tracking the life cycle of every piece of Inventory - from receipt of goods to putting them away in permanent locations to picking/packing them into a specific carton(s) through to shipping and reporting back tracking and updating inventory levels.
- ◇ **Hardware** –We employ state of the art hardware including fingertip wands for expeditious & efficient scanning. Small Cell phone size gun units with cameras for real time scanning, receiving pictures and email directly from the gun for immediate communication, Wireless printers, zebra bar coding printers.
- ◇ **API Plug In to Shopify** - receiving & processing orders, Pushing back real time inventory levels and tracking numbers to Your Shopify. EDI Connector for processing all other D2C platforms in real time – Woo Commerce, Square Space, etc.
- ◇ **Client Dashboard** - Providing real time inventory levels, order visibility, detailed shipping reports and tracking from remote devices including: Cell phone, iPad, PC. Flexible Order Delivery Method based upon Your Budget – API,.csv, .txt, remote order entry, EDI, FTP.
- ◇ EDI Partner Connectivity to All Retailers
- ◇ Integrated Carrier Management System that supports UPS, USPS Fedex and DHL



THANK YOU !

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